

US and Japanese IT service vendors Computer Data Source Inc. and ISFnet sign a strategic business alliance agreement for multi-vendor maintenance services.

Computer Data Source, Inc., a premier IT solution provider, and ISFnet Inc., one of Japan's leading IT and HR services companies, on March 1st, 2014 formed a strategic business alliance in order to expand the coverage of CDS' multi-vendor maintenance service business throughout Japan.

CDS currently operates in 19 countries providing enterprise-class device maintenance services for large/midsize businesses, government and systems integrators worldwide. CDS has been looking for a domestic partner in the Japanese market able to support the company's high-level multi-vendor IT and datacenter support services. In ISFnet, they have found an organization that promotes and strategically supports the expansion of foreign companies into Japan and has a reputation for providing high-quality multilingual IT maintenance support in its home market and across Asia. This new partnership marks CDS' further advancement into the Asia Pacific area.

Under the terms of the agreement, CDS' technical division will receive queries and troubleshooting requests from its customers in Japan. Responses will be in English and ISFnet's responsibility will be to translate them into to Japanese for the customer and also provide on-the-spot support such as onsite equipment maintenance and replacement.

Maintenance services based on this partnership agreement have already commenced.

About CDS

CDS is a premier global IT solution provider with a comprehensive portfolio of sales and support services worldwide headquartered in New Jersey. It does business in 19 countries and helps corporations, Fortune 500 companies, governments and OEMs with multi-platform enterprise-level solutions. The company is privately owned and operates under the guidance of co-founders Ron Wollner and Joe Massaro, who established the company in 1990. More information on CDS can be found at www.cds.net

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About ISFnet

ISFnet Inc. is one of Japan's fastest growing IT support and staffing services companies with nearly 3,000 employees worldwide. Based in Tokyo, the company has offices throughout Japan and across Asia. Founded in 2000 by Yuki Yoshi Watanabe, ISFnet is actively building a global workforce of multilingual personnel, forging partnerships with other international organizations, and offering support to foreign businesses wishing to enter the Japanese market. More information on ISFnet can be found at <http://www.isfnet.com/>